



BioControl North America Inc. is a wholly own subsidiary of BioControl AS a Norwegian firm producing hi-tech products for the livestock industry, with the ambition is to be leading in systems for livestock RFID and farm automation

## **Regional Sales Specialist**

### **Your Responsibilities:**

- Find, contact and qualify new prospects to present BioControl products to establish new accounts
- Grow BioControl's sales activity by building and strengthening relationships with existing customers.
- Interact with technical team (in US)

You will be working in close contact with both the Technical Support Specialist, and the Managing Director in Kansas City.

### **Requirements:**

- Experience with and background in agriculture or agricultural products
- Business diploma or professional degree in animal agriculture or engineering
- Very good English both written and oral form. (Spanish a Plus)
- Must be able to work independently, yet maintain a cooperative team spirit
- Availability to travel within North America and some International

### **Your Personality:**

We are looking for an open-minded person that is curious, communicative and structured. The big variety of tasks requires concentration yet also initiative to spot inconsistencies and exceptions when they come up. You should have a high energy level, (self starter) be comfortable performing multifaceted projects, and involved and committed to results.

### **Our Offer:**

- A challenging positing with an open and dynamic employer in an international environment.
- A job with high variety in tasks and large freedom when deciding how to pursue new markets.
- Competitive compensation and great working conditions.

To apply, please send your resume to the following address or via email:

BioControl North America Inc.  
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